

Year Ending January 2008

Report Criteria: Dairy cow numbers: Up to 150 cows
Farms Matching Criteria: Fewer than 50 farms
Using farms with year end: January 2008
Values Shown: per Litre
Region: Any
Report Type: Overheads
Ranking Criteria: Net Margin per Litre
Farming System: Any

EXAMPLE

Overheads Physical summary	Your Farm	Top 10%	Average	Bottom 10%
Average number of dairy cows	256	112	104	108
Yield per cow (litres per year)	6,295	7,861	7,228	7,607
Percentage of grassland in total farm area (%)	78	89	74	83
Herd replacement rate (%)	63	16	21	25
Percentage share of dairy cows in forage area (grass and non-grassland) (%)	100	77	76	75

Water charges allocated to the milk enterprise	Your Farm	Top 10%	Average	Bottom 10%
Water charges allocated to the dairy enterprise (pence)	0.00	0.25	0.28	0.27

General overheads allocated to the milk enterprise	Your Farm	Top 10%	Average	Bottom 10%
Telephone (pence)	0.03	0.05	0.08	0.12
Miscellaneous business expenses (pence)	0.21	0.32	0.22	0.14
Professional fees (pence)	0.12	0.19	0.30	0.27
Professional fees (pence)	0.12	0.19	0.35	0.31

Overheads Totals	Your Farm	Top 10%	Average	Bottom 10%
Total overhead costs allocated to the dairy enterprise (pence)	0.73	1.33	1.44	1.45

Please note that due to rounding errors and averaging, the total figures in each column may not tally exactly with their breakdown.